



## Grantseeking Basics

January 27, 9 am to 4 pm

**Wildwood Programs, Inc.**  
1190 Troy-Schenectady Road Latham, NY 12110

This popular course is an excellent way for program staff, administrators, and boards of directors to gain a general understanding of what grants are all about and the elements required for success. Equal attention is given to the needs and interests of both your organization and grantmakers. Participants receive Word and Excel templates to help them develop grant proposals, and a certificate of completion is provided.

### Topics include:

- Researching grants
- Approaching grantmakers prior to applying
- Planning programs and projects before writing grants
- Preparing information commonly asked for in grant applications
- Building a grantseekers tool kit to help you save time

**Cost:** \$110 per person, includes parking, lunch and materials (inquire about group discounts)

**Instructor:** Nonprofit Works President, Paul Mastrodonato, has helped nonprofits obtain funding from foundations, corporations, and government agencies for over 18 years. Paul's presentation style is known for being informative, interactive, relaxed, and fun.

Space is limited and pre-registration is required. For more information about this or other Nonprofit Works courses, call us at (518) 581-8841, e-mail us at [mail@nonprofitworks.com](mailto:mail@nonprofitworks.com), or visit our website at [www.nonprofitworks.com](http://www.nonprofitworks.com).



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### Registration Form — Grantseeking Basics

**January 27, 2012: Wildwood Programs, Inc. – Latham, NY**

Mail or fax to Nonprofit Works • 117 Van Dam Street, Saratoga Springs, NY 12866 • Fax (518) 581-8861

Name(s): \_\_\_\_\_

Organization: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

Enclosed is a check or purchase order payable to Nonprofit Works for \_\_\_\_\_ person(s) x \$110 each = \$\_\_\_\_\_