



Sample Revenue Projection

Below is a sample revenue projection that can be used for grant-seeking purposes. The actual categories and funding sources listed under them will vary depending on the types of funding your organization receives. It is common and acceptable to include the funding source you are applying to as part of your projected revenue.

[Organization Name] — Fiscal Year

Grants

Rochester Area Community Foundation	\$15,000
Public Trust Fund	*\$12,000
Willmott Foundation	*\$8,000
Daisy Marquis Jones Foundation	\$7,500
Citizens Bank Foundation	<u>\$3,500</u>
Total	\$46,000

Contracts

Welfare to Work (Monroe County)	*\$24,000
NYS-VESID	\$8,900
City School District	<u>*\$5,100</u>
Total	\$38,000

Corporate contributions

Time-Warner Cable	*\$9,000
M&T Bank	*\$4,500
Paychex	<u>\$3,700</u>
Total	\$17,200

Other anticipated revenue

Individuals	*\$14,800
Fees for services	*\$18,400
Fundraising events, sales	\$14,000
Endowment	\$0
Interest income	\$0
Miscellaneous	*\$2,692
In-kind contributions and services	<u>*\$28,200</u>
Total	\$78,092

Total expenses	\$179,292
Revenue received / committed / anticipated to date	\$126,692
Additional revenue required	\$52,600

* = Funds received, committed, or anticipated